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ADVANCES IN Experimental Social Psychology

in guiding social behavior, it comes as no surprise that fairness judgments have received considerable attention from social psychologists In fact, the 1976 issue of the Advances in Experimental Social Psychology series focused entirely on the conceptions of fairness and justice that were then current in social psychology fairness:

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The idea that self-esteem functions as a gauge or “sociometer” of social value [Leary, M R, Baumeister, R F (2000) The nature and function of self-esteem: Sociometer theory In M P Zanna (Ed), Advances in experimental social psychology (Vol 32, pp 1-62) San Diego: Academic Press] is supported by research on direct social

Promotion and Prevention: E. Tory Higgins Running Head ...

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SOCIAL PSYCHOLOGY, VOL 38 Brain M Goldman and Michael H Kernis DOI: 101016/S0065-2601(06)38006-9 0065-2601/06 \$3500 functioning, goal pursuits, general well-being, romantic relationships, parent-

THE ELABORATION LIKELIHOOD PERSUASION

The study of attitudes and persuasion began as the central focus of social psychology (Allport, 1935; Ross, 1908) However, after a considerable flourish- ing of research and theory from the 1930s through the 1960s, interest in the topic began to wane Two factors ...

Positive Emotions Broaden and Build - PEP Lab

Chapter to appear in Volume 47 of Advances on Experimental Social Psychology edited by E Ashby Plant & Patricia G Devine, Broaden and Build 2 Abstract This contribution offers a review, comprehensive to date, of a fifteen-year research program on the broaden-and-build theory of positive emotions Although centered on

The Contingency Model: Criticism and Suggestions

3 Fred E Fiedler, "A Contingency Model of Leadership Effectiveness," *Advances in Experimental Social Psychology*, Vol 1, ed, L Berkowitz (New York: Academic Press, Performance: A Test of the Contingency Model," *Journal of Experimental Social Psychology*, 2 (1966), pp 237-264 8 J G Hunt, "Fiedler's Leadership Contingency Model: An

Self-Distancing: Theory, Research, and Current Directions

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To appear in *Advances in Experimental Social Psychology* 2 I Attribution Theory A The Correspondence Bias In ordinary parlance, "attribution" simply means locating or naming a cause In social psychology, the word is used more specifically to describe the process by which ordinary people figure out the causes of other people's behaviors